

## Moment of Truth: Bain Capital Ventures — Video Transcript

[MUSIC]

That Sunday night phone call is never good news.

You never get a call from one of the entrepreneurs that you work with great news on a Sunday night. It's always about the VP of Sales who just left, or the release that's more buggy than anyone could have anticipated.

I view those low points as when I can provide that supportive voice, giving the entrepreneur confidence that you'll come out of this one, too, and then helping them strategize about how. Because the great entrepreneurs always find a through that thicket, and they emerge with a stronger company. You just need to be there to remind them of that.